

# COLLEGE BASKETBALL **CHAMPIONSHIPS**



### **INSIGHTS**

& OPPORTUNITIES



**DID YOU KNOW?** Avocado grocery shopping trips are more valuable with tortillas! \$55.56 total average grocery basket spend with avocados vs. \$94.02 average grocery basket spend with avocados and Mission brand tortillas (pitas, taco shells and wraps).1



Average avocado basket rings are 1.7x greater with Mission brand tortillas (pitas, taco shells and wraps).2



Take advantage of Taco Tip Off merchandising. bringing instant attention to avocados. As they're adding tortillas to their basket, they'll pick up avocados at the same time.



### FEB 21 - APR 5, 2021

In-Store Date: Mar 1, 2021 | Order By: Jan 6, 2021

Potential Partner: Mission<sup>®</sup>

Taco Tip Off offers the full court advantage with our 360° support to help boost your avocado sales.



#### **EXCITING TRAFFIC DRIVERS**

**CONSUMER SAVINGS ON-PACK IRC** 

#### **SWEEPSTAKES**

Shoppers can

**TEXT FOR A CHANCE** TO WIN PRIZES.



#### **DIGITAL ENGAGEMENT**

#### **SOCIAL MEDIA ACTIVATION**

Paid social posts

Landing page with recipe ideas





### IN-STORE ACTIVATION

#### **SMALL BIN** ASSEMBLED DIMENSIONS

- · 21"L x 14.125"W x 30"H
- $\cdot$  21"L x 14.125"W x 40"H with header

#### **EXTRA-LARGE BIN** ASSEMBLED DIMENSIONS

- 47.5"L x 15.0625"W x 30"H
- · 47.5"L x 15.0625"W x 42"H with header





Sources:
1, 2. Numerator 05/20/2019 to 05/17/2020; Mission brand tortillas includes tortillas, pitas, taco shells, wraps; Avocados shopping trips

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## COLLEGE BASKETBALL CHAMPIONSHIPS

**FEB 21 – APR 5, 2021** Order By: Jan 6, 2021



KIT OPTIONS	QTY	SPECIAL INSTRUCTIONS
Small Bin + Header + POS Kit		
Extra-Large Bin + Header + POS Kit		

#### **PALLET CONFIGURATIONS**

Small Bin with Header

- 51 kits on 48"L x 40"W x 71.938"H
- 51 layers per pallet
- · 1 kit per layer

Extra-Large Bin with Header

- 34 kits on 48.063"L x 39.3125"W x 64.5"H
- 34 layers per pallet
- 1 kit per layer

#### **RETAILER & SHIPPING INFORMATION**

Must be a physical address; no P.O. boxes. Complete one form per address if shipping to multiple locations. Please allow 1 week for delivery of POS items.

Retailer:	Contact:	
Contact Email:		
Contact Phone #	Contact Fax #	
Shipping Address:		
City/State/Zip:	The same of the sa	
Any special delivery instructions	we need to be aware of?	
Delivery Window:	Delivery Appointment Needed:	

Contact your Avocados From Mexico Regional Director for more information.

AvocadosFromMexico.com/Shopper



\* \* ALWAYS IN SEASON \* \* \* \*